

## Leading web meetings professionally

Secure your optimum meeting results online

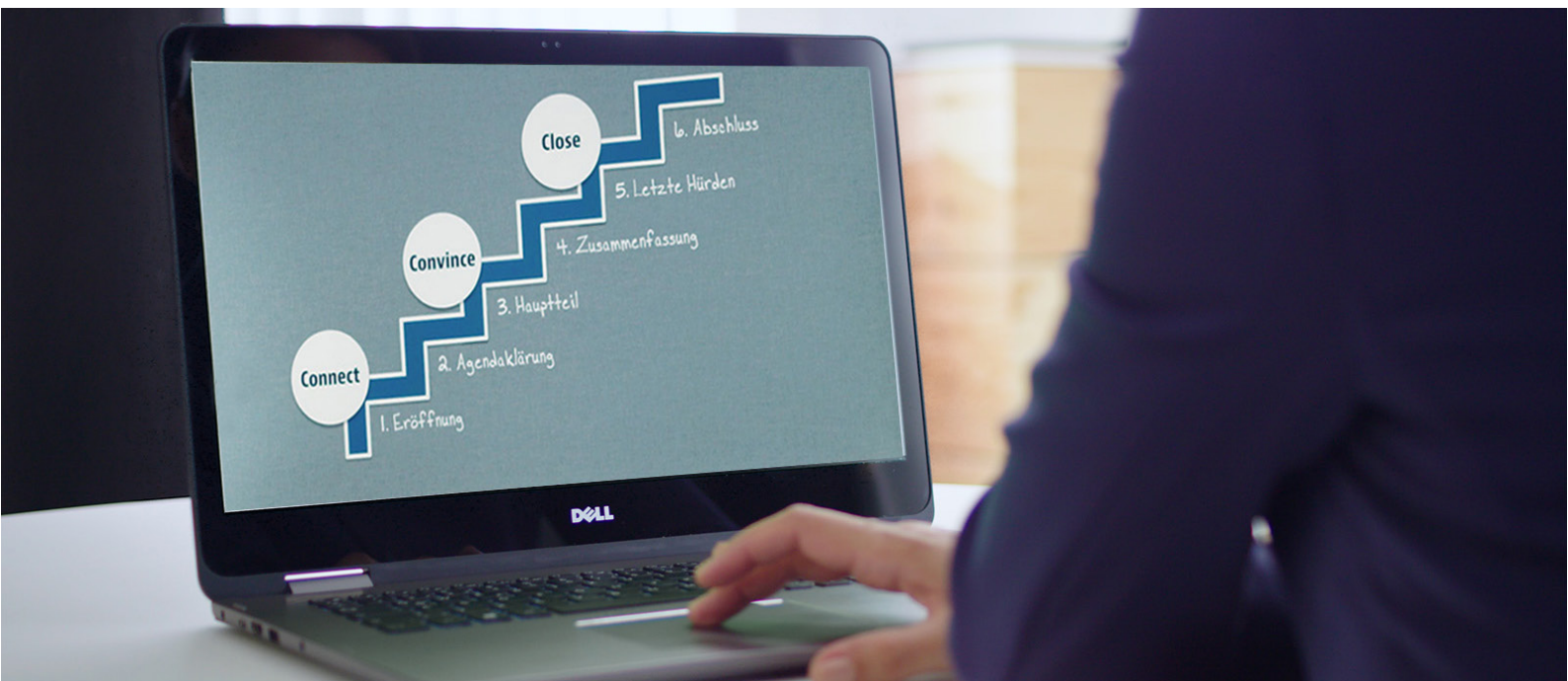
### Why this is a must

Regardless of physical distance, you convince your audience with your presentation. You make sure that your web meetings are equally successful as your on-site meetings.

### Who benefits

People who want to present their ideas in web meetings and in sales more successfully.

You win your listeners even in "2D" and overcome physical distance.



### Training course contents

- Learn and master the Dos and Don'ts of web meetings
- Organise your web meeting efficiently: workplace, setting, video, documentation, etc...
- Plan the web meeting with the "Meeting-Cockpit"
- Make clever use of your web software's functions (MS Teams, WebEx, Skype, Zoom etc.)
- Keep the attention of your audience with impactful slides
- Anticipate and handle disturbances and mishaps
- Secure the strategic concept of the web meeting from kick-off to successful close
- Relating, opening, checking: dialogue-based discussions with virtual groups
- Agenda technique: recognize and serve the interests of the audience
- Guide your audience's attention in the web meeting

## Training methods

- Intensive training with breakout rooms and activation modules
- Work on presentation topics from your own professional practice (training time saves working time!)
- 5-6 video-/audio-controlled performances per person participating
- Role swap: take over different roles, switch to the listener/customer view
- Stress-free video analysis through special video approach - analysis without group pressure in breakout rooms
- Constructive and comprehensive multi-component feedback
- Entertraining®: learning with the fun factor driven by tangible progress!
- Optimize your own, real presentation step by step
- Training and exercises in web meeting software - deepen your software skills

## Keyfacts

**2 days of intensive training** with up to six participants

Day 1: 9:00 – 19:30

Day 2: 8:30 – 17:00

## For Individuals

You can find our public dates for the training on our website: [www.hps-training.com/trainings](http://www.hps-training.com/trainings)

## For Teams

In-house seminars are the best value for groups of 5 or more.



a confidential environment



learning partnerships



your ideal date & location



tailor-made solutions



teambuilding effects



real individualisation